



## **Our Impact**

Australia produces enough food to feed its population three times over. Yet, right across the country, we have millions of people who are going to bed hungry, every single night.

At SecondBite, we are committed to working with growers, manufacturers and retailers to rescue quality surplus food and providing it - for free - to the people who need it most.

We provide food rescue and distribution services in every state and territory in Australia, through a **Direct Delivery** model, but also through our **Community Connect**™ model that connects community organisations to local food donors, enabling them to collect food directly.

## In 2022/23, we: Rescued 25,802,944 Provided the Delivered 25,042,195 Supported 1,092 Received food from kilograms of surplus equivalent of kilograms of food to charity partners and 249 food donors our partners 50,084,390 meals food programs food QLD **NSW** 5.3 million kg 24.8% 04 | Second Bite Impact Report FY2023

## **Securing a Better Future**

### **Reaching More Communities in Need**

#### **Inspiring Change**

SecondBite's work has significant social and environmental benefits. As a purpose-driven organisation, we aim to reach and inspire others to help solve two problems simultaneously – ending Australia's surplus food problem; and ending hunger from food insecurity across the country.

#### **Food Donors**

Our food partners include growers, manufacturers and retailers who have items that might be close to expiry dates, oddly-shaped or slightly blemished and are unable to be sold. All food received adheres to our strict food safety guidelines.

#### **Regional and Remote Areas**

Remote and regional areas are serviced by our unique **Community Connect™** model enabling SecondBite to arrange food collections directly between food donors and charity partners.

#### **Charity Partners**

Our charity partners operate a wide range of programs in the community, including food hampers and relief packages, food pantries, onsite mobile kitchens, ready-to-eat meals and school breakfast programs.

#### **Financial Support**

As the demand increases and with our commitment to remain a free service, we rely heavily on the support of financial partners, donations and grants.

#### **United in the Bigger Picture**

Joint advocacy in the industry has begun, working together with our colleagues in the food relief sector to address underfunding of the food rescue industry, along with advocating for a tax incentive for harvesting, transporting and warehousing produce to donate to food rescue organisations.



# **Fuelling Futures for Indigenous Families**

The Aboriginal and Islander Independent Community School (also known as The Murri School) in Acacia Ridge, Brisbane, provides Prep to Year 12 education to Indigenous students. The school strives to foster an inclusive learning environment that promotes empowerment, identity and success as students walk in two worlds.

Each week, SecondBite provides fresh healthy food and pantry essentials to the school, which are then sorted and placed into individual food hampers for families doing it tough.

Jeff Locke, Community Engagement Coordinator at the school sees first-hand when students are unable to participate as a result of inadequate meals.

"We notice when students are tired and struggling to do their best because they're not getting consistent quality nutritious meals, which means their energy is low.

"We also appreciate some of our families face difficult circumstances and may feel ashamed to reach out and ask for help. That's why we work with SecondBite on our food hamper initiative. Working together for the families that need them, in turn nourishing kids' minds and bodies to help them be their best selves.

"Good education goes beyond textbooks, and we're committed to a holistic approach. When our kids don't know where their next meal is coming from, we do what we can to help.

"At the end of the day we just want to provide an equal playing field for all the kids at our school and make sure no one goes without. We care about creating a really supportive environment where everyone feels safe and valued," Jeff said.



We're incredibly grateful for the generous food donated by SecondBite that means we can distribute these much-needed provisions. Our families, once burdened by uncertainty, are so thankful and heartened to see the difference in their kids. It really does go a long way.

> - Jeff Locke, Community Engagement Coordinator





Kindness in her darkest days

Adrianne's family was forced to live in their car after her husband lost his job during COVID, and being unable to pay the rent, resorted to selling their furniture and belongings just to make ends meet.

Missing out on the opportunity to move back to New Zealand due to quarantine facilities alread being full, her husband and three children were homeless, and it was terrifying.

"We couldn't lie down to go to sleep in the car, and we used public barbecues to cook our food. One night my husband slept outside the car on the ground to give me and the kids some more room to sleep. Thankfully, that was the last time he slept on the street."

They were introduced to volunteers from a nearby church, the House of Refuge, and for the next two months, they were provided with kindness, shelter, and nourishing food through the church's food pantry, which is supplied by SecondBite.

Within weeks, Adrianne's husband found work with their guidance and support, and soon after they were able to move into their current house.

However, with no savings in their bank account, the family continues to struggle financially.

"Our experience of being without a home for some months means we always pay rent and bills first. The rest of our money goes towards maintaining the car and petrol, things that the kids need for school, and food," Adrianne added.

Adrianne still visits the House of Refuge once a week to collect free, nutritious food for her family.

They are working hard to improve their financial situation, one week at a time. Adrianne reflects that her life is easier now because of the supp she gets from SecondBite and the House of Refuge, and no longer worries about how she will get food on the table.

We still have hard times but being able to get quality food is a huge relief. Without food from SecondBite I'd have to sacrifice paying a bill to buy groceries and I don't want to do that.

Adrianne



Rosie had led a relatively carefree life but in 2021 she unexpectedly fell on hard times. Together with her husband, their financial situation changed drastically, and when Rosie's mental health was suffering, they realised they needed to seek help.

Rosie heard about Mornington Community Support Centre through a friend. She was wary to ask for help but when she visited was surprised to be warmly welcomed with open arms.

She was provided with food donated from SecondBite and also connected with Centrelink and other services that could help her until she was able to get back on her feet.

"The beautiful part about the centre is it doesn't matter who walks through those doors, there's no judgement. The café provides hot meals, toasted sandwiches, coffee, whatever you need, and sometimes people just need the company or a stepping stone to get more bespoke support," said Rosie.

Several years on, Rosie has come full circle, giving to

and supporting those in need and living her philosophy: Where you receive from, you give back to.

Rosie asked the centre if she could volunteer to help others also struggling in the cost-of-living crisis.

This place has saved my life and I love that I can now make a difference to someone else's.

"Food relief brings people together, to a place where they can access other services including health services, financial support, counselling and housing assistance," said Rosie.

Realising the growing need for food relief, her message to the wider community who may be in a situation they have never faced before is that there is no shame in asking for help in times of unforeseen hardship.

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# **Charity Partner Spotlight** - House of Refuge

On Thursday and Friday mornings a long line of people snakes out of an industrial-looking building, into the car park and down the street. Parents carry their small children and clutch empty shopping bags, and people young and old, talk quietly about their plans for the weekend.

They are waiting for the House of Refuge to open its community food pantry. One by one, people are welcomed with a big hug from one of the church's volunteers before they move through the tables and crates stocked with healthy, nutritious food.

There's fresh fruit and vegetables, meat, bread, milk, butter, yoghurt, pasta, rice, breakfast cereals, canned vegetables and sauces, and other pantry items - and all of it is free, provided by SecondBite. People can take what they need and like without judgment.

The Church's Founder, Pastor David, says the food pantry service has grown rapidly in recent years, helping to feed more than one thousand people a week from all cultures, religions and backgrounds.

SecondBite trucks deliver eight to 12 pallets of food each week, and none of it goes to waste.

Collette is a volunteer at the House of Refuge and says the increase in demand is because of the rising cost of living.

"Rents and mortgages have gone up. Even though people are working, they are struggling to buy food. I hear a lot of sad stories about people not being able to afford the basics," she said.

While many individuals and families come for the food, they often leave with much more. The House of Refuge offers a weekly church service, counselling, family reconciliation assistance, support to find accommodation and employment, and connections to other support services.

## Meeting the current demand

The demand for SecondBite's support from our charity partners is greater than ever. Research is now showing a troubling increase in households needing help for the first time in their lives due to the considerable rise in the cost of living.

Millions of Australian households are now considered food insecure, needing help from community charity organisations to simply eat nutritious food, a basic human right.

Demand for food has grown immensely, and we have a waitlist of registered charities and not-for-profit organisations operating food programs who need support with food donations to continue to operate.

One third of the charities we partner with only receive food from SecondBite, so without our assistance they simply couldn't manage to support their communities.

"Families are hurting, and we need to do more."

- Founder, Pastor David



Each week, more and more people hear about our service and come to our church for food. Many people tell me that before coming to our church they had nothing, and they didn't know what to do. Being able to get enough food to feed your family takes the burden and stress away. It relieves anxiety and allows people to have hope. We wouldn't be able to feed 1,000 people a week if it wasn't for SecondBite. They keep giving us the food we need to help others.

- Pastor David



# coles

## **Corporate Partner Spotlight**

Celebrating our 12-year partnership and 200 million meals for Aussies in need

In 2023, SecondBite and Coles reached a significant milestone within our 12-year partnership. The equivalent of 200 million meals was donated by collecting quality, unsold food from Coles supermarkets and distribution centres, and providing it free to our charity partners across the country, who are helping people experiencing food insecurity.

## FY23 partnership achievements

**18,069,367kg** of food was donated by Coles stores

> Equivalent to 36,138,734 meals

Our partnership with Coles has grown steadily since it began in 2011 and is now supported by more than 800 Coles supermarkets across the country.

SecondBite also connects charity partners located in regional and remote areas to their local Coles supermarket to make regular collections.

Coles General Manager Sustainability Brooke Donnelly said reaching 200 million meals was a significant milestone in Coles' ambition to reduce food waste.

"Coles' partnership with SecondBite is instrumental in achieving our purpose to help Australians eat and live better every day. We are incredibly proud to reach this milestone of having donated the equivalent of 200 million meals to SecondBite in the last 12 years," she said.

The partnership goes beyond the collection of food.

## **Fundraising Appeals**

Coles Group Christmas and Winter Appeals raised more than \$3.8 million, providing the equivalent of more than 19 millon meals.

Coles team members also fundraise in a variety of ways, volunteer to help sort and pack food at SecondBite warehouses, and give their time and expertise to different operational projects.

Since joining forces in 2011, Coles and SecondBite have addressed the twin issues of food insecurity and food waste, integral to both organisations.

SecondBite Chair Julian Martin said Coles' food donations have been especially welcomed in recent times as demand for our services continues to increase.

"From fresh produce to the grocery aisle and the food chilling in Coles' fridges and freezers, every single item donated counts - and means less surplus quality food to landfill," he said.



## Thank you to our supporters

We extend our heartfelt gratitude to the many thousands of individuals, families, small businesses and corporate partners of all sizes who generously support SecondBite. Your generosity helps us rescue quality, nutritious food to give to people facing food insecurity, for free.

### **Philanthropic Supporters**

Abercromby's Charitable Fund

**APS Foundation** 

**Australian Communities** Foundation

**Charles and Cornelia Goode Foundation** 

Di Rachinger

Fred P Archer Charitable Trust

**Gourlay Charitable** 

Trust

**Harris Charitable** Foundation

**Highland Foundation** 

**Hupert Family** Foundation

Jean Williamson

Joel Mahemoff

John and Rose **Downer Foundation** 

**Kirsten Charity Trust** 

**Langdon Family** Foundation

Lestari Foundation

MaiTri Foundation

Marian and E.H. Flack Trust

Michael Minahan

**Mutual Trust** 

Myer Foundation

**NAB** Foundation

Nick and Vicki Sher - Sher Waqyu

Pavetta Foundation

**Percy Baxter** 

Charitable Trust

Perpetual Peter Lemon

**Price Family** Foundation

Raymond Tam

The Bowden Marstan

Foundation

The D & X Williamson **Family Charitable Fund** 

The Eric and Elizabeth **Gross Foundation** 

The Handbury Foundation

The Pratt Foundation

The Scobie and Claire **Mackinnon Trust** 

The William Buckland

Foundation

**Wood Foundation** Xenia Foundation

#### **Major Partners**

Coles

**Bulla Dairy Foods** 

Coca-Cola Europacific Partners Australia

Mondelez International

Australian Venue Co

M3 Group Services Pty Ltd

Pony Up for Good

Wilson Asset Management

### **In Kind Supporters**

Accenture

**KWM** 

Allianz Minter Ellison

CBRE

NewsCorp Porter Novelli

**Hey Albert** 

ΕY

### **Other Corporate Supporters**

**Food For Everyone** 

Ooni Pizza Ovens

Flow Power

Amazon

**Endemol Shine** 

## **Government Supporters**

**Australian Government** 

- Department of Social Services

**Queensland Government** 

- Department of Communities, Housing and **Digital Economy** 

**Queensland Government** 

- Department of Environment and Science

**Victorian Government** 

- Department of Families, Fairness and Housing

**New South Wales Environmental Trust** 

City of Belmont

**Green Industries South Australia** 

## **A Gift from Above**

Prominent Australian businessman and philanthropist, Frank Costa AO, passed away at 83 in 2021. SecondBite was the recipient of a generous \$1million donation as a result of Frank's wishes.

A life-time resident of Geelong and passionate family man, the late Frank Costa demonstrated his support for the community through many acts of generosity to charitable causes.

> He purchased a produce business in the late 1950s, which is now the largest privately owned grower, packager, marketer, distributor and

exporter of fresh fruit and vegetables and grains in the Southern Hemisphere.

When it comes to philanthropy and donating to charitable causes, Frank was quoted as saying he was grateful for the success he has had in business and in his family life.

Frank was a long-time supporter of SecondBite, providing food donations and support when the organisation was in its infancy.

His wife, Shirley, said "It gave Frank great pleasure to be able to give back to the community that had been so supportive of him throughout his life. He encouraged others to do the same, saying 'it is only when you give that you receive."

# Thank you to our food donors

We deeply value our partnerships with food donors of all sizes who donate generously each year. Through the strength of our relationships with 249 food donors, we amplify our efforts, to support even more food-insecure Australians.

# coles

Center West Exports

**Foodbank** 

Coca-Cola Europacific Partners Australia

Northern Valley Packers

**Strathspeys** 

**A2 Dairy** 

Ray K Ghalloub & Sons Pty Ltd

The Food Revolution Group

**FareShare** 

**Bogdanich Farms** 

Mitolo Group

**Sydney Markets** 

Bega

**ALDI** 

MasterChef

Woolworths

**Montague Fresh** 

Nando's Australia

HelloFresh

Costco

**Barden Produce** 



# **Financials**

For the year ending 30 June 2023

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	2023 \$	2022 \$
Revenue	12,202,026	14,014,675
Expenses		
Warehouse and transport expenses	(2,986,291)	(3,584,330)
Fundraising expenses	(72,923)	(40,401)
Employee benefits expense	(6,196,596)	(6,121,500)
Depreciation expenses	(838,729)	(578,540)
Other expenses	(1,323,350)	(987,449)
Finance costs	(95,691)	(43,361)
Profit for the year	688,446	2,659,094
Other comprehensive income for the year	-	-
Total comprehensive income for the year	688,446	2,659,094

#### STATEMENT OF FINANCIAL POSITION

	2023 \$	2022 \$
Assets	·	·
Current Assets		
Cash and cash equivalents	6,046,888	6,299,674
Trade and other receivables	1,436,228	2,124,171
Other assets	195,711	134,032
Total Current Assets	7,678,827	8,557,877
Non-current assets		
Property, plant and equipment	4,529,832	3,827,409
Right-of-use assets	1,363,765	661,174
Intangibles	29,520	40,200
Total Non-Current Assets	5,923,117	4,528,783
TOTAL ASSETS	13,601,944	13,086,660
Liabilities		
Current liabilities		
Trade and other payables	1,032,914	1,231,223
Contract liabilities	906,526	1,712,934
Lease liabilities	457,815	223,687
Employee benefits	435,354	368,916
Total Current Liabilities	2,832,609	3,536,760
Non-current liabilities		
Lease liabilities	1,006,488	492,706
Employee benefits	103,528	86,321
Total Non-Current Liabilities	1,110,016	579,027
TOTAL LIABILITIES	3,942,625	4,115,787
NET ASSETS	9,659,319	8,970,873
Equity		
Retained earnings	9,659,319	8,970,873
TOTAL EQUITY	9,659,319	8,970,873

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### STATEMENT OF CHANGES IN EQUITY

	Retained profits \$	Total equity \$
Balance at 1 July 2021	6,311,779	6,311,779
Profit for the year	2,659,094	2,659,094
Other comprehensive income for the year	-	-
Total comprehensive income for the year	2,659,094	2,659,094
Balance at 30 June 2022	8,970,873	8,970,873
Balance at 1 July 2022	8,970,873	8,970,873
Profit for the year	688,446	688,446
Other comprehensive income for the year	-	_
Total comprehensive income for the year	688,446	688,446
Balance at 30 June 2023	9,659,319	9,659,319

#### STATEMENT OF CASH FLOWS

	2023 \$	2022 \$
Cash flows from operating activities		
Receipts from government, donors and other sources	13,054,688	12,384,650
Payments to suppliers and employees	(11,951,424)	(9,802,823)
Interest received	134,730	12,074
Net cash from/(used in) operating activities	1,237,994	2,593,901
Cash flows from investing activities		
Payments for property, plant and equipment	(1,167,521)	(581,701)
Payments for intangibles	138,579	_
Net cash used in investing activities	(1,028,942)	(581,701)
Cash flows from financing activities		
Repayment of lease liabilities	(461,838)	(240,805)
Net cash used in financing activities	(461,838)	(240,805)
Net increase/(decrease) in cash and cash equivalents	(252,786)	1,771,395
Cash and cash equivalents at the beginning of the financial year	6,299,674	4,528,279
Cash and cash equivalents at the end of the financial year	6,046,888	6,299,674

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I still marvel at the simplicity and logic of SecondBite. Our organisation collects good food that is surplus to requirements and distributes it to charities for free.

The benefits are many. Less food being wasted, less environmental damage, charities saving money by not having to pay for food, and our communities having access to more nutritious food, at no cost.

Despite the best efforts of the sector, the need for food relief is growing in Australia. Cost of living pressures have added more individuals and families to the number of people needing food assistance. Millions of Australians will have some degree of food insecurity during the year ahead, so we must redouble our efforts by sourcing and distributing greater quantities of healthy food to our charity partners nationwide.

The engine that drives this vision is our logistics structure, systems and partnerships: the right food sources, efficient collection and distribution of food and effective interaction with all our partners throughout the supply chain. In 2022/23 we made great strides in all aspects of our operations with particular emphasis on truck renewal and upgrades, warehouse capacity,

fit outs, IT systems and integration, and our safety measures and monitoring.

Fundraising is the lifeblood of an organisation that provides a free service. We live on the loyalty and generosity of those who donate to us - either in cash or in kind. Engagement with our key audiences is critical in achieving this. In 2022/23 we expanded our fundraising and marketing team, and also added in government relations expertise.

On behalf of the Board I thank our wonderful staff for another year of great energy, ideas and delivery. We have a great mix of long term staff and newer people bringing additional skills and perspective to the mix.

This is my last report as Chair. In September of 2023 I handed over the Chair role to Joel Mahemoff, while remaining on the Board as a Director. The entire Board has been a great source of wisdom, strategy and expertise in my three years as Chair. I thank them all for their ongoing dedication and contribution to SecondBite.

**Julian Martin** Board Chair, FY 2022-23

#### **Our Board**

Georgia Beattie Rebecca Bedford Simone Carson AM John Curtis Alan O'Hara Richard Gwilym David Lomax Julian Martin Andrew Monotti Joel Mahemoff Matt Preston Sam Schachna Craig Taylor Jacqui Walters resigned 29/03/2023 ioined 04/2023

# The Future is **Farm Fresh**

In Australia, between 18 and 22 per cent of all fruit and vegetables we grow, doesn't make it to retailers for customers to purchase.\*

The future holds a significant opportunity for SecondBite to work with some of Australia's largest produce growers to collect surplus, quality food and redistribute it to people facing food insecurity.

With this initiative, we will be able to significantly increase the amount of fresh produce we provide to our community members who need it most.

Together, we're embarking on a journey to create a more food-secure future for all Australians. Will you join us?

\*Increasing fresh produce to food rescue - barriers and enablers for increasing donations, Stop Food Waste Australia, May 2023

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