

# Annual Report 2021



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Thank You



SecondBite is one of Australia's largest food rescue organisations. We have warehouses and collection points in Victoria, NSW, Queensland, South Australia and Western Australia and partners who work on our behalf in Tasmania and NT.

We work with food growers, manufacturers and retailers to rescue surplus and unsold edible food that would otherwise be sent to landfill and redistribute it free of charge to local charities and non-profit organisations nationally.

Our charity partners operate food programs in their communities to support people in need, providing much needed food relief hampers, community pantries, meals programs and much more.

Since its inception in 2005, SecondBite has rescued and redistributed the equivalent of more than 236 million meals to Australians in need.

## Message from the Chair

# A year like no other.



The past year was like no other! By July 2020 Australians were experiencing lockdowns, border closures, and disruption to all aspects of life, requiring SecondBite to operate with a range of enhanced challenges. Supply of available food for rescue got tighter, we and our charity partners had a shortage of

volunteers, operating with constrained movement of people within and between states. Also, there was added pressures on our staff as they all dealt with their own personal and family needs.

Demand for free, nutritious food was greater than ever from traditional segments, and new groups including contractors, casual workers and people in welfare support gaps. This required us to deliver more produce and ready to eat meals to existing charities, new partners and direct to affected groups. Despite all these challenges we rescued and distributed more food, in all states, than ever before. Nationally we delivered 24.3 million kilos of fresh and nutritious food which is the equivalent of 48.7 million meals. This result is a great credit to our dedicated staff and volunteers who have delivered a great outcome with commitment, flexibility and consideration.

After five years we bade farewell to CEO Jim Mullan who oversaw a period of significant growth for SecondBite. We wish Jim well for the future. We welcomed new CEO Steve Clifford who comes to us with a strong mix of commercial and not for profit experience. Steve is building on our growth, efficiency and smart partnerships strategy.

Our major partner Coles provided support beyond expectations: extra food donations, instore fundraising campaigns, joint marketing and skilled expertise.

Fundraising is the life blood of SecondBite given we provide all our food free to charities and people in need. We thank

all donors who gave generously across the year. We also received funding from the Federal Government, some State Governments, Trusts and Foundations and members of the general public to support a mix of general operations and grant projects.



The Board has been active in its core governance and strategy roles, and also across various committees and working groups. This year we farewelled Brad Gorman and thank him for his significant contribution, and welcome to the Board Craig Taylor, General Manager of Fresh Produce at Coles.

The commitment of everyone associated with SecondBite continues to inspire and energise all of us as we continue our quest to end waste and end hunger across Australia.

**Julian Martin**  
Chairman

## Message from the CEO

# New leadership instills new passion for the cause.



Not unexpectedly, the difficulties of the COVID-19 pandemic continued well into 2021, but I'm proud that our team did what they are so good at – maintaining their focus on rescuing good food destined for waste and delivering the best possible food relief to our 1,400 agencies and their clients nationally.

The health and safety of our team during this time was a core priority. We rigorously followed all government directives and I'm pleased to report that we did not have any positive cases of COVID-19 during the year.

Whether out on the road, in our warehouses, or in the office (albeit the home office for much of 2020/21) our team continued to deliver good quality, nutritious food to our partners and ultimately to the Australians who needed our help most.

Whether out on the road, in our warehouses, or in the office (albeit the home office for much of 2020/21) our team continued to deliver good quality, nutritious food to our partners and ultimately to the Australians who needed our help most. Many of us take for granted that there will be a regular, healthy meal on the table but particularly during the past year, when businesses were forced to close and so many were out of work, it was more important than ever to maintain our commitment to our agency partners and deliver quality food regularly.

There are a number of highlights from the year that I want to acknowledge. Without doubt, the continued support of our major partner Coles – which has provided corporate and customer donations across its supermarkets, Coles Express and liquor stores – has been game-changing and is testament to the truly generous nature of Australians.

We also commenced partnerships with new corporate entities, big and small. They have committed their support in a range of ways, from customer fundraising, donating rescued food and corporate donations, and their ability to help us broaden awareness of the need for what we do is so important. Every

time we connect with a new partner, whether they are large or small, it is an opportunity to connect with Australians and have our mission better understood and supported.

I am also enormously thankful for the continued support of the many Trusts and Foundations who believe in our work and give so generously. Equally so, State and Federal Governments have provided much needed bushfire and COVID relief funding for our work, and indeed the everyday Aussies who have donated out of their own pockets via our website. To all of you, I extend my deepest appreciation.

I commenced as CEO of SecondBite in March 2021 and a key focus area was to grow our core leadership team. At the beginning of 2021 only three of the current nine members were seated on the SecondBite bus, and this influx of new talent, ideas and energy is already starting to reap rewards across our warehousing and logistics capacity, fundraising initiatives and corporate partnerships. We have a new 'farm gate' strategic approach to engage more directly with primary producers and we are focused on growing our organisational capacity smartly and efficiently.

The SecondBite Board and subcommittee members have been generous in their knowledge sharing and unwavering in their support of our work; I thank each of them for the skill, passion and expertise they have provided to me and to our organisation; it is invaluable.

Finally, it seems like a no-brainer to divert healthy, nutritious food from landfill to feed those in need. It is a win from an environmental, social and economic perspective, yet the logistics in doing so are often complicated and time consuming. There is still too much good quality food being thrown out instead of rescued and redistributed to charities who can put it to good use. I know I speak for all at SecondBite when I say that we will continue to drive innovation, build capacity and engage with partners both current and new to support our shared passion of ending waste and ending hunger.

Thank you for your continued support.

**Steve Clifford**  
CEO

# Our Board of Directors

SecondBite's Directors are guided by legislation including the Corporations Act 2001 (Cth), the Australian Charities and Not-for-Profit Commission Act 2012 (Cth) and the mission and objectives of our organisation. All our Directors generously volunteer their time and expertise to serve on our Board. During FY21, our Directors were:



**Julian Martin**  
Chairman



**Flavia Gobbo**  
Deputy Chair



**Simone Carson**  
Co-founder and Director



**Andrew Monotti**  
Director



**Andrew Simpson**  
Director, Chair of Logistics  
Sub-committee



**Craig Taylor**  
Director



**David Lomax**  
Director, Chair of Finance,  
Risk and Audit Committee



**Georgia Beattie**  
Director



**John Curtis**  
Director



**Matt Preston**  
Director



**Rebecca Bedford**  
Director



**Richard Gwilym**  
Director



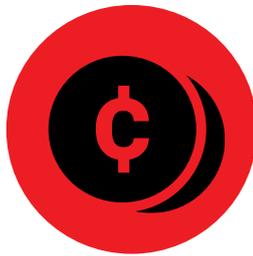
**Sam Schachna**  
Director

# Our Impact & Performance

SecondBite partnered with 1,493 community food programs across Australia to rescue and redistribute more than 24.3 million kgs of food and provide the equivalent of more than 48.7 million meals to people in need.



We **increased** the amount of food rescued and meals delivered by **more than 7%** compared to FY20.



Program efficiency: **22 cents per meal delivered**



Food delivered: **24.3 million kgs<sup>1</sup>**



Meals provided: **48.7 million meals<sup>2</sup>**

1. This includes funding and extra food donations provided by donors for COVID response, in addition to our business as usual food rescue and redistribution activities.  
2. 1 meal = 500 grams of food redistributed by SecondBite.



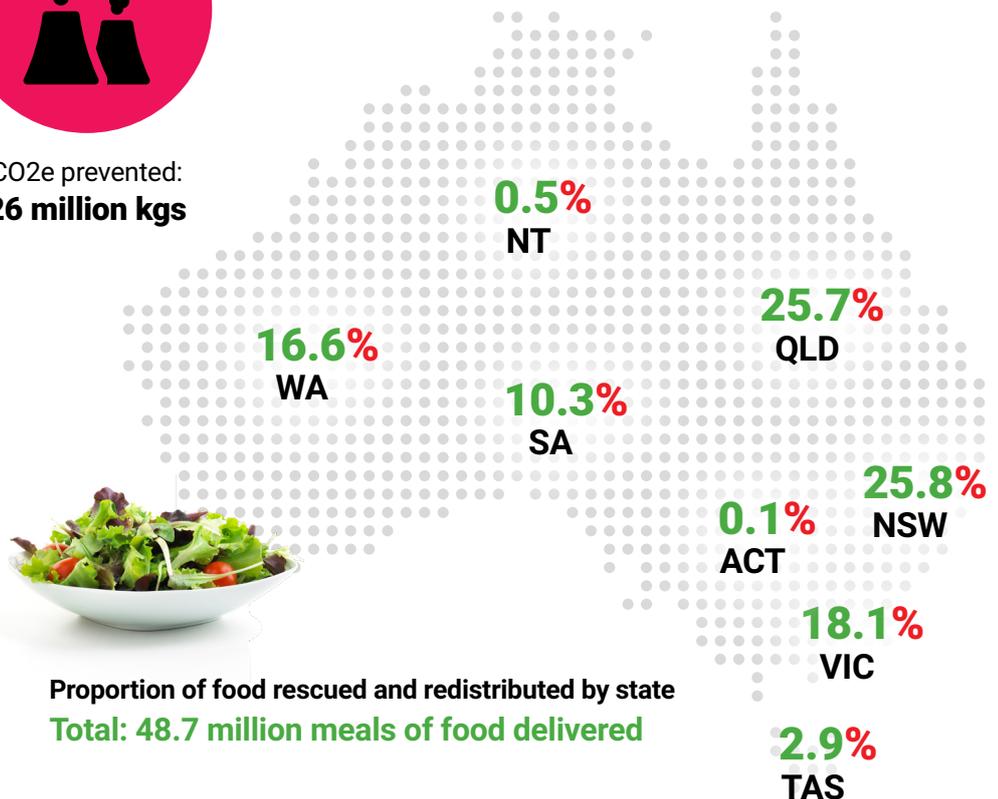
Number of community food programs supported during the year: **1,493**



CO2e prevented: **26 million kgs**



No of vehicles: **36**  
(vans or trucks of varying size); capacity of each between 2-6 pallets



# Our People & Volunteers

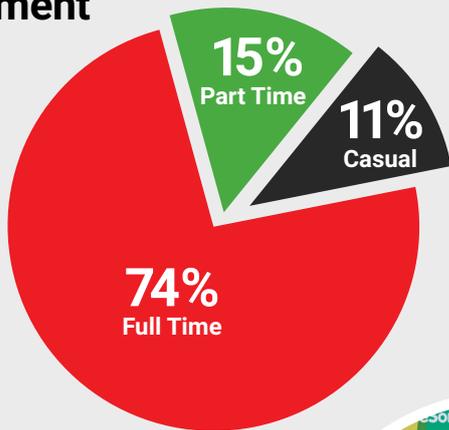
The COVID-19 pandemic had a huge impact on our business including our ability to access volunteers and adapt to changing community health restrictions and directives.

In normal circumstances we run a volunteering program in Melbourne and Belmont, Western Australia. However, COVID restrictions put a halt to these programs in

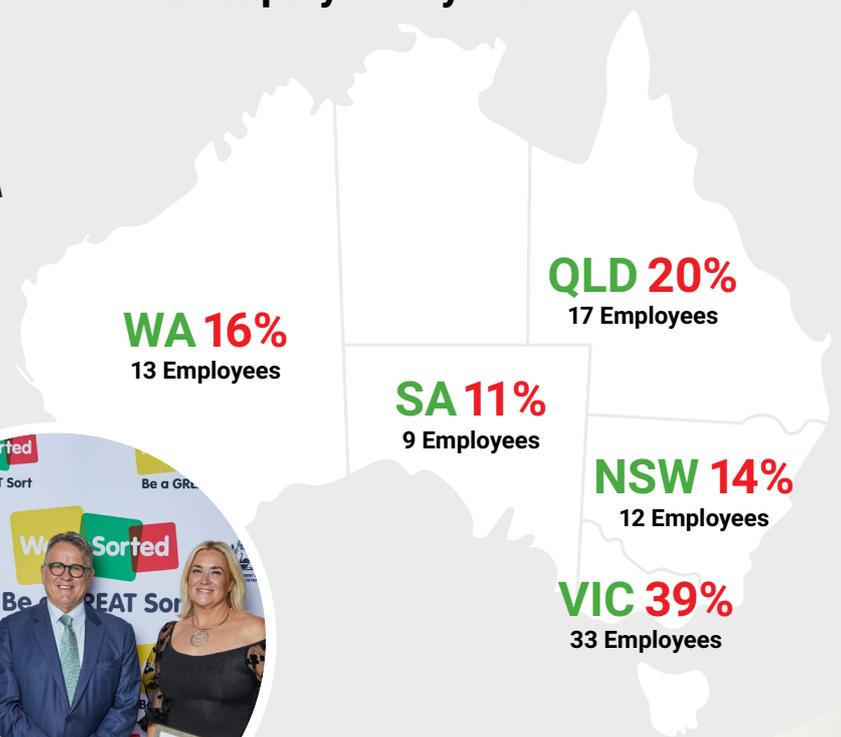
Melbourne to ensure the health and safety of our volunteers, employees and food program partners.

Despite the challenges, we continued to work throughout lockdown periods/restrictions and delivered more than 48.7 million meals to those in need – an increase of more than 7% on the prior year.

## Our employees by employment status:



## Our employees by state:



In May our SecondBite WA team received 'Highly Commended' awards in two categories of the WasteSorted 2021 Awards: Avoid Recover Protect Waste Management, and Commercial and Industrial.



**SecondBite**  
Ending Waste. Ending Hunger.

# Our community food program partners

## Serving up kitchen skills and healthy meals for people with mental ill health

Diamond House Clubhouse SA is a psychosocial day group program supporting people in the Adelaide community who experience mental ill health.



***“Thank you SecondBite and Coles for your amazing collaboration in supplying not-for-profit organisations such as ours with a range of rescued surplus fresh food.”***

– Deanne Kuhn, Senior Wellness Support Worker, Diamond House

It has over 270 active clients and the kitchen prides itself on creating healthy and nutritious meals six days a week – up to 200 meals - whilst working alongside clients to develop skills, confidence and self-esteem.

Diamond House has had a long-standing relationship with SecondBite. For over six years we have provided its kitchen with good quality fresh food for their meals program, as well as healthy fruit and vegetables for clients to take home.

## Nutrition and health for women

Bankstown Women’s Health Centre in NSW provides free and discounted health and wellbeing services for women in the Bankstown Local Government Area. It is an independent, non-profit organisation run by women, for women and their families, and has been partnering with SecondBite for several years.

***“SecondBite doesn’t only support our community by delivering the food, but also feeds our spirit as well.”***

– Mariam Mourad, CEO Bankstown Women’s Health Centre

Among their services, the centre provides a food relief program distributing enough food to help up to 80 families each week. Around 90% of the food the centre provides comes from SecondBite.

SecondBite delivers a range of nutritious and culturally appropriate foods (including halal foods) to the centre. Volunteers then sort it and put together food packages for community members to collect every Thursday. The packages include fresh produce, pantry items and frozen meals.



## Free meals program helps international students in need

The pandemic threw up enormous challenges across the board, and none more so than for international students, who had already limited family and other support networks in Australia. Many students lost their casual and part time employment in the hospitality sector as cafés, bars and restaurants shut down. Needless to say, many international students were under considerable stress and often did not know where their next meal would come from.

SecondBite stepped in and partnered with FareShare to provide 2,000 free nutritious meals to students at The University of Melbourne, Monash University, Victoria University, Melbourne Institute of Technology and CQ University.

Study Melbourne, an initiative of the Victorian Government, provided SecondBite with funding to deliver food relief to

students. We rescued good quality produce destined for waste and provided it to FareShare who turned it into a range of healthy, culturally appropriate frozen meals. The meals were delivered to university campuses and then distributed widely to students in need.

The free meals saved students time and money to spend on other essentials and was one less thing to worry about during a particularly difficult time.



***"It's more than just food.  
It's knowing that people care."***

– Rick Spencer, University of Melbourne student.

# Financials

For the year ending 30 June 2021

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	2021 \$	2020 \$
<b>Revenue</b>	11,165,491	10,966,202
<b>Expenses</b>		
Warehouse and transport expenses	(2,621,247)	(3,331,554)
Fundraising expenses	(20,299)	(27,872)
Employee benefits expense	(6,515,060)	(5,539,064)
Depreciation expenses	(569,672)	(620,834)
Other expenses	(964,093)	(577,464)
Finance costs	(40,010)	(42,257)
<b>Profit for the year</b>	<b>435,110</b>	<b>827,157</b>
Other comprehensive income for the year	–	–
<b>Total comprehensive income for the year</b>	<b>435,110</b>	<b>827,157</b>

## STATEMENT OF FINANCIAL POSITION

	2021 \$	2020 \$
<b>Assets</b>		
<b>Current Assets</b>		
Cash and cash equivalents	4,528,279	5,381,453
Trade and other receivables	932,530	889,944
Other assets	89,648	95,283
<b>Total Current Assets</b>	<b>5,550,457</b>	<b>6,366,680</b>
<b>Non-current assets</b>		
Property, plant and equipment	3,721,661	3,639,748
Right-of-use assets	534,338	644,582
Intangibles	151,920	56,290
<b>TOTAL NON-CURRENT ASSETS</b>	<b>4,407,919</b>	<b>4,340,620</b>
<b>Total Assets</b>	<b>9,958,376</b>	<b>10,707,300</b>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Trade and other payables	477,823	1,630,510
Contract liabilities	2,137,492	2,154,664
Lease liabilities	108,319	184,078
Employee benefits	360,615	291,843
<b>TOTAL CURRENT LIABILITIES</b>	<b>3,084,249</b>	<b>4,261,095</b>
<b>Non-current liabilities</b>		
Lease liabilities	465,304	484,441
Employee benefits	97,044	85,095
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>562,348</b>	<b>569,536</b>
<b>TOTAL LIABILITIES</b>	<b>3,646,597</b>	<b>4,830,631</b>
<b>Net Assets</b>	<b>6,311,779</b>	<b>5,876,669</b>
<b>Equity</b>		
Retained earnings	6,311,779	5,876,669
<b>Total equity</b>	<b>6,311,779</b>	<b>5,876,669</b>

## STATEMENT OF CHANGES IN EQUITY

	Retained profits \$	Total equity \$
<b>Balance at 1 July 2019</b>	5,049,512	5,049,512
Profit for the year	827,157	827,157
Other comprehensive income for the year	–	–
Total comprehensive income for the year	827,157	827,157
<b>Balance at 30 June 2020</b>	<b>5,876,669</b>	<b>5,876,669</b>
<b>Balance at 1 July 2020</b>	5,876,669	5,876,669
Profit for the year	435,110	435,110
Other comprehensive income for the year	–	–
Total comprehensive income for the year	435,110	435,110
<b>Balance at 30 June 2021</b>	<b>6,311,779</b>	<b>6,311,779</b>

## STATEMENT OF CASH FLOWS

	2021 \$	2020 \$
<b>Cash flows from operating activities</b>		
Receipts from government, donors and other sources	11,068,107	12,975,233
Payments to suppliers and employees	(11,162,153)	(8,058,765)
Interest received	23,219	25,873
Net cash from/(used in) operating activities	(70,827)	4,942,341
<b>Cash flows from investing activities</b>		
Payments for property, plant and equipment	(427,944)	(608,275)
Payments for intangibles	(95,630)	(55,450)
Net cash used in investing activities	(523,574)	(663,725)
<b>Cash flows from financing activities</b>		
Repayment of lease liabilities	(218,763)	(211,185)
Interest and other finance costs paid	(40,010)	(42,257)
Net cash used in financing activities	(258,773)	(253,442)
Net increase/(decrease) in cash and cash equivalents	(853,174)	4,025,174
Cash and cash equivalents at the beginning of the financial year	5,381,453	1,356,279
<b>Cash and cash equivalents at the end of the financial year</b>	<b>4,528,279</b>	<b>5,381,453</b>

# Our Major Supporter



## Working together to end waste and end hunger

The challenges of COVID-19 made it an incredibly difficult year for individuals and businesses across the country. At SecondBite, we were inundated with requests for food relief from existing and new agency partners. Our essential work during this stressful time for the community would not have been possible without the support of so many of our donors who so generously gave food, funds, time, resources and expertise to our team.

We acknowledge and thank all our supporters and partners for their incredible support, in particular our major partner

Coles, without whom we could not deliver the full extent of the food relief that we provided.

SecondBite and Coles have been working together since 2011 in our shared commitment towards ending waste and ending hunger.

In FY21, more than 800 Coles supermarkets and distribution centres donated more than 16.7 million kilograms of unsold, edible food (equivalent of 33.4 million meals). SecondBite coordinated the collection and redistribution of this food to



more than 1,400 community food programs across Australia helping to feed people in need.

Since the partnership began Coles has provided SecondBite with the equivalent of 151.1 million meals. However, the partnership goes beyond simply donating food. Coles and Coles Liquor also provide valuable fundraising opportunities via their customers through annual Winter and Christmas Appeals and other promotional programs throughout the year. Coles team members also fundraise for us in a variety of ways, volunteer to help sort and pack food at SecondBite, and

give their time and expertise to different operational projects.

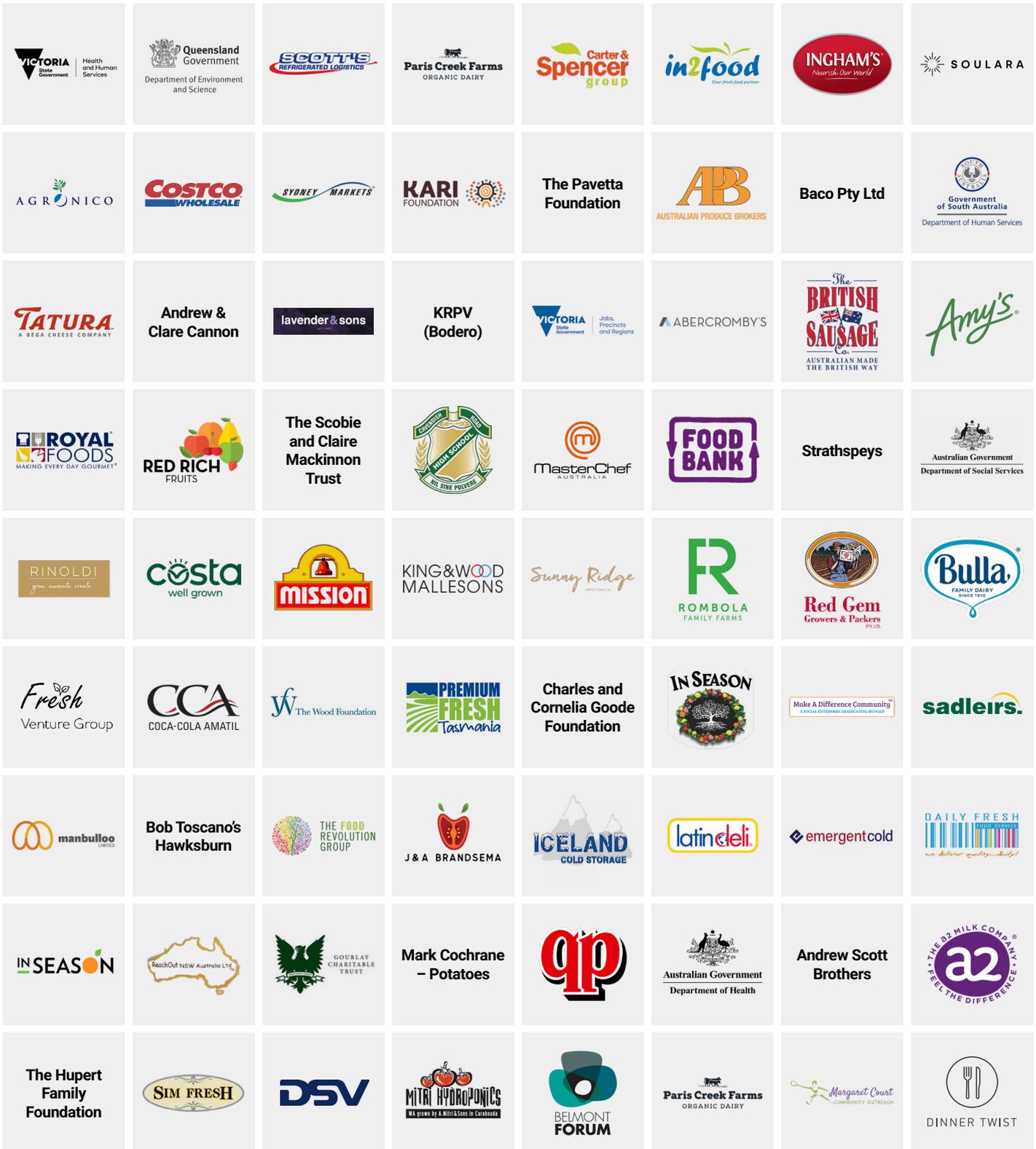
This year we welcomed Craig Taylor, Coles' General Manager Fresh Produce, as a Director on the SecondBite Board, whilst thanking outgoing Director Brad Gorman (General Manager, Merchandise at Coles Liquor) for his great contribution.

We extend our enormous thanks to all Coles team members and customers for their invaluable partnership and support and look forward to continued successful fund and awareness raising with them.

# Thank you

We acknowledge and thank all our financial and in-kind supporters for their incredible generosity and community spirit during the past year. Your support makes such a difference to the amount of food we can rescue, the charity partners we can serve and the communities we live in. Thank you all!





We are enormously grateful to every one of our food donors, who number in excess of 400 primary producers, retailers and manufacturers nationally. Unfortunately, space constraints do not allow us to note them all here.

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ABN 66 116 251 613

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**SecondBite**  
Ending Waste. Ending Hunger.

The SecondBite Future Trust was established to ensure SecondBite would be able to meet the future needs of the organisation. Agencies and individuals now rely heavily on SecondBite and we need to ensure that in good times and bad, we are always able provide fresh and nutritious food to those who need it. As a result of a generous donation by Geoff Handbury, the Trust was established in 2008. Geoff hoped that the Future Trust, with its funds held in perpetuity and the ongoing building of its corpus, would allow SecondBite to confidently plan ahead and continue to deliver on our mission. Any contribution to the Future Trust by either direct donation or a bequest will help us to end waste and end hunger, SecondBite's ultimate mission.